

# ARUL JERALD STEPHEN WILLIAM.

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## MBA, CSCP, CPIM

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*Supply Chain Analyst*

Mundelein, IL • +1 9259151861 • waruljerald@yahoo.co.in



## SUMMARY

A new age millennial with more than 11 years of experience, who is very Passionate about everything when it comes to "SUPPLY CHAIN" and have more than 8 years in this sector, I have extensive experience ranging from Designing Logistics Solution for MRO logistics carrier to Designing the Refurbished Inventory Fulfillment and Returns for a High Tech Organization.

- A strong Believer and Evangelist for creating new trends in the current and futuristic Extended Model of Supply Chain.
- Extensive experience on boarding multiple partners, enabling successful B2B Communications, and defining Performance SLA's
- Adept in complete supply chain SCOR model Source, Plan, Make, Deliver and Returns (CSCP and CPIM certified)
- Proficient in delivering Supply Chain Business Intelligence through Visualization Tools (Eg. Tableau)
- Comprehensive experience in defining the supply and demand picture for a Hi Tech organization
- Competent in Oracle Distributions Models (ERP) Order Management, Inventory, Purchasing, Oracle OTM

## Supply Chain

# SKILLS

Expert in working in all areas of Supply Chain - Source, Plan , Make, Deliver and Returns, Thought Leadership, Supply Chain Risk Management, Green Supply Chain, Supply Chain Quality, working with upstream and downstream partners in Extended Supply Chain

## Reporting & Automation

UiPath Robotic Process Automation ,Tableau and Microsoft Excel Pivot tables

## Oracle Apps

Oracle Transportation Management, Oracle Order Management , Oracle Purchasing , Oracle Inventory , Oracle BOM

## Project Management

Agile Project Management , Project Planning, Estimation, Team building , Motivating the team towards the goal, Milestone management, Client Engagement, Requirement Gathering, Process Modelling , Use Case Creation

## Misc

PL SQL,B2B Messaging - Rosettanet Standards, XML, E2Open, HPQC, Oracle 11g, Toad

## APICS CPIM

2016 - 2021

## Certified in Production and Inventory Management

License Number: 139507

Demand management, Procurement management, Supplier planning, Material requirements planning, Capacity planning, Sales and operations planning, Master scheduling ,Performance measurements , Supplier relationships, Quality control , Continuous improvement

## APICS CSCP

2015 - 2020

## Certified Supply Chain Professional

License Number: 130929

Is the most widely recognized educational program for operations and supply chain management professionals around the globe

## WORK HISTORY

### Cisco Capital

2016-09 - PRESENT

#### Business Operations Analyst

Inventory lead for the Cisco Refresh (Refurbished Equipment) and in charge of managing inventory flows around the globe for the group

- Designed a new Demand Model and improved inventory turns for refurbished equipment
- Improved the Inventory turns in the organization and the scrap process
- Unique strength of thorough understanding on Operational and IT architecture design enabled me in devising the new process of calculating yield, improving throughput of units and stabilizing shipment issues
- Translated business development models into specific projects to drive growth strategies, improve revenues, and bottom-line goals.
- Defined key metrics and managed the Quarterly business review for the sites across the globe.
- Worked on several transformational projects with cross-functional teams on integrating our operations with Cisco Supply Chain
- Onboarded all Repair Partners on industry leading B2B platform and practices for inventory accuracy and visibility

### Infosys Ltd - Client : Cisco

2014-06 - 2016-09

#### Supply Chain Consultant

##### Manufacturing IT solution Development and Enhancement

- Developed Pre Owned Equipment solution for Cisco for the Manufacturing track in Cisco
- In charge of on boarding new contract manufacturers into the current IT solution at Cisco
- UAT Project Management

##### Client/Colleague Speak : Mariana Yadgar - Project Manager at Cisco Systems

"Jerald has always been a pleasure to work with. He takes pride in his work and is a team player. Jerald is very personable, detailed, and committed and you can count 100% on him to get the job done the right way (and probably even better than you expected). Jerald is hard working, dedicated and gets things accomplished. His personality is such that it is very easy to get along with and interact with him. I would work with him again if the opportunity presented itself."

### Infosys Ltd - Client : Dell

#### Logistics OTM Consultant

Logistics Solution Enhancement for Dell

2007-08 - 2009-03

**Client Speak : Ken Erdley - Sr. Global Supply Chain Consultant at Dell**

"I had the privilege of working with Jerald in 2014 when we (Dell Logistics) were transitioning to a new software consulting vendor. Jerald was a pivotal part of the new team responsible for helping us deploy OTM logistics solution across Dell. During this time period he had several significant contributions to the project, including:

- \* Leadership role to make the OTM on-boarding process run smooth so that all P1 issues were resolved with complete business satisfaction.
- \* Designed several OTM enhancements to enable more efficient integration into the Dell process.
- \* Worked extensively on parcel shipments, rates, solution development, shipment actuals, testing for patch deployment and enablement support.
- \* Provided SME support for global Dell OTM users.
- \* Instilled a high level of confidence regarding Infosys team's OTM capability.

Most recently, Jerald has elevated his career experience by presenting a logistics solution white paper at OTM SIG 2015 @ Philadelphia, completing APICs CSCP certification and is expected to complete APICs CPIM certification later this month.

Jerald has proven himself as a highly capable supply chain management professional, and I would recommend him highly for a role in any organization looking to enhance their supply chain capabilities"

**Infosys Ltd - Client : APL**

2013-02 - 2013-12

**Logistics Consultant**

Worked on OTM solution enhancement, which enables the client to optimize the cost of doing business in turn producing value to its customers and providing the management with additional reports to better enable business decisions

**Infosys Ltd - Client :  
Lufthansa Technik  
Logistik**

2011-08 - 2012-08

**Logistics Consultant**

**IT concept and Implementation Project for Pegasus**

Worked on complete logistics OTM solution design for a new implementation project for the client. The project involved optimizing the logistics solution based on the air and ground fleet business of the client.

## EDUCATION

**St.Joseph's College of  
Engineering**

2003 - 2007

**Bachelor of Engineering**

Electronics and Instrumentation

**Bharathidasan Institute  
of Management**

**Master of Business Administration**

Operations and Systems

